



Zarai Taraqati Bank Ltd.

CAREER OPPORTUNITY

ZTBL is a major public sector specialized financial institution with a wide network of Branches across the country. The mission of the Bank is to play effective role in the promotion of Economic growth by enhancing the availability of credit to the Agriculture sector through reliable access to sustainable financing, special lending programs, technical assistance and products. In order to achieve mission Bank intends to induct / hire the services of a qualified, proficient and challenge oriented specialist/expert who may explore the possibilities of forming partnerships by strengthening the relationships with key stakeholders, map existing donor community, gather feedback on the existing bank's policies and propose solutions to become key leader in agriculture credit market. The position "Donor Coordination and Fund-Raising Specialist" is initially for the period of six months contract which may be extended. Donor Coordination and Fund-Raising Specialist" will directly reports to President/CEO-ZTBL.

Required Qualification:

Graduate / Post Graduate in Banking & Finance, Commerce, Business, Public Administration, International relations, Economics, Marketing or any equivalent relevant degree from HEC recognized university.

Experience:

Overall rich experience of 20 + years in the Restructuring of Organizations, Sovereign Advisory to key Executive, Development of Operational Plan, Proficiency with the affairs of Infrastructure Development, Regulatory reforms, Policy & Governance Improvement, Strategy Formulation & Implementation in different Public/Private sectors is the basic requirement of this position.

Candidate must have strong working knowledge/coordination/involvement in dealing funded projects of Public sector/donor agencies etc.

Tasks to be performed:

- a) Strengthen relationships with key stakeholders in national and international financial institutions.
- b) Explore possibilities of forming alliances with national and international actors on improving bank's visibility and influence within and outside agriculture credit market.
- c) Map existing donor community and their interventions on various avenues including agriculture credit, information technology and entrepreneurship and act as a bridge to produce funding.

- d) Work closely with public sector institutions including Information Technology Boards and Funds to explore possibilities of collaboration on introducing cutting edge technology for enhancing transparency in agriculture credit market.
- e) Propose out-of-box solutions to maximize outreach of the bank in every nick and corner of the agriculture credit market.
- f) Initiate discussions with Agriculture Public Sector Universities, Federal and Provincial Higher Education Commissions, Agriculture Research Councils, and Provincial agriculture departments on promoting research and development in agriculture credit.
- g) Organize consultations with Head Office and Regional Management to gather feedback on the existing bank's policies and propose solutions to become key leader in agriculture credit market.

General Skills:

Service oriented, extremely positive attitude, tolerant, courteous and ability to communicated effectively in both oral & written form.

Age Limit:

Candidate having age 50 years or plus as on the last date to apply is eligible for this position.

Terms & Conditions to apply for this Position:-

- We Offer competitive remuneration package geared towards attracting best talent in the market.
- Interested candidates may apply online through website: www.ztbl.com.pk within 15 days of publication of this advertisement.
- No TA/DA will be admissible for interviews.
- Advertisement Date: 22.03.2020
- Closing Date of Advertisement:05.04.2020

